

RON SOLDANO'S REAL ESTATE UPDATE

SALES DATA

2nd Quarter 1999 Condo/Townhome Sales:

LIST PRICE	SALE PRICE	SALE% OF LIST PRICE	DAYS ON THE MRKT
\$72,500	\$66,640	92%	152
\$79,000	\$72,500	92%	304
\$129,900	\$127,500	98%	16
\$139,900	\$138,500	99%	21
\$139,900	\$137,000	98%	8
\$174,900	\$170,000	97%	12
\$174,900	\$170,000	97%	39
\$180,000	\$178,000	99%	79
\$199,500	\$192,000	96%	158
\$214,900	\$210,000	98%	11
\$234,900	\$231,500	99%	6
\$235,000	\$235,000	100%	21
\$279,900	\$279,900	100%	333
\$299,750	\$303,941	101%	92
Average List Price	Average Sales Price	Avg. % Sale of List Price	Avg. Days on the Market*
\$182,496	\$179,799	97%	89

*Avg. Days on Market means the date the listing began to the date the property went under contract; not the actual closing date.

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ABOUT PROGRESS:

RESTLESSNESS IS DISCONTENT AND
DISCONTENT IS THE FIRST NECESSITY OF
PROGRESS. SHOW ME A THOROUGHLY
SATISFIED MAN AND I WILL SHOW YOU A
FAILURE.

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2nd Quarter 1999 Single Family Home Sales:

LIST PRICE	SALE PRICE	SALE% OF LIST PRICE	DAYS ON THE MRKT
\$135,000	\$128,000	95%	13
\$172,900	\$172,000	99%	280
\$199,500	\$192,500	96%	171
\$275,000	\$260,000	95%	10
\$269,000	\$262,000	97%	143
\$299,000	\$330,000	110%	2
\$359,000	\$340,000	95%	27
\$375,000	\$375,000	100%	14
\$449,000	\$405,000	90%	26
\$499,000	\$460,000	92%	8
\$489,000	\$489,000	100%	1
\$549,000	\$545,000	99%	130
\$625,000	\$550,000	88%	75
\$599,000	\$580,000	97%	132
\$629,000	\$590,000	94%	55
\$629,000	\$613,000	97%	43
\$695,000	\$650,000	94%	261
\$689,000	\$653,300	95%	155
\$695,000	\$680,000	98%	1
\$750,000	\$707,500	94%	54
\$799,000	\$762,000	95%	22
\$969,000	\$950,000	98%	1
\$1,200,000	\$975,000	81%	238
\$1,595,000	\$1,450,000	91%	281
\$1,895,000	\$1,895,000	100%	68
\$3,500,000	\$3,102,000	89%	104
Average List Price	Average Sales Price	Avg. % Sale of List Price	Avg. Days on the Market*
\$743,823	\$696,781	95%	87

Call **RON SOLDANO** for all of your real estate
needs on 7 mile island! **1.800.708.5796!**