

RON SOLDANO'S REAL ESTATE UPDATE

SALES DATA

1st Quarter 1999 Condo/Townhome Sales:

LIST PRICE	SALE PRICE	SALE% OF LIST PRICE	DAYS ON THE MRKT
\$63,500	\$60,000	94%	83
\$75,000	\$69,500	93%	391
\$79,000	\$75,600	96%	253
\$99,000	\$90,000	91%	70
\$109,000	\$106,000	97%	167
\$119,000	\$105,500	89%	7
\$139,900	\$138,000	99%	34
\$145,000	\$143,000	99%	206
\$149,000	\$143,000	96%	101
\$154,900	\$150,000	98%	109
\$165,000	\$157,500	95%	308
\$170,000	\$170,000	100%	161
\$199,000	\$201,000	101%	112
\$224,900	\$215,000	96%	6
\$369,000	\$369,000	99%	237
\$395,000	\$365,000	92%	47
\$445,000	\$417,500	94%	113
Average List Price	Average Sales Price	Avg. % Sale of List Price	Avg. Days on the Market*
\$182,424	\$175,006	95%	141

*Avg. Days on Market means the date the listing began to the date the property went under contract; not the actual closing date.

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1st Quarter 1999 Single Family Home Sales:

LIST PRICE	SALE PRICE	SALE% OF LIST PRICE	DAYS ON THE MRKT
\$139,900	\$133,000	95%	25
\$229,000	\$232,000	101%	13
\$274,000	\$255,000	93%	638
\$229,000	\$282,000	98%	108
\$289,000	\$290,000	97%	162
\$299,000	\$325,000	102%	139
\$319,000	\$365,500	105%	47
\$399,000	\$375,000	94%	676
\$415,000	\$380,000	92%	84
\$419,000	\$400,000	95%	72
\$459,500	\$440,000	96%	17
\$499,000	\$484,500	97%	253
\$499,000	\$490,000	98%	189
\$499,000	\$425,000	85%	88
\$549,000	\$540,000	98%	272
\$569,000	\$555,500	98%	219
\$595,000	\$588,000	99%	71
\$680,000	\$625,000	92%	102
\$695,000	\$690,000	99%	325
\$750,000	\$725,000	97%	6
\$829,000	\$829,000	100%	198
\$895,500	\$879,500	98%	31
\$929,000	\$850,000	91%	11
\$1,075,000	\$980,000	91%	314
\$1,295,000	\$1,100,000	85%	207
\$1,299,000	\$1,175,000	90%	14
Average List Price	Average Sales Price	Avg. % Sale of List Price	Avg. Days on the Market*
\$567,285	\$554,365	97%	165

Call **RON SOLDANO** for all of your real estate needs on 7 mile island! **1.800.708.5796!** Have a safe, healthy, happy Summer!

Ron Soldano,

"Your Career Real Estate Professional"

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SURE YOU BOOKMARK IT TOO!